



International

For orders outside of the United States and Canada, or for information about USAI Lighting's international product offerings, please email: info@usailighting.com

See page 12 for Canada Sales Rep List

United States Sales Rep Listing

United States

Alaska

Alaska (Anchorage)

Alaska Pro Sell Agents

14800 Goldenview Drive

Anchorage, AK 99516

Tel: 907-677-7555 . Fax: 907-677-7509

Email: jan.apa@gci.net

Alabama

Alabama (Birmingham)

Alabama Lighting Associates

7624 Commerce Lane

Trussville, AL 35173

Tel: 205-655-6350 . Fax: 205-655-6310

www.ala-sales.com

Alabama (Mobile) Mississippi (Pensacola) Florida

Architectural lighting + design

2525 N. Palafox, Street

Pensacola, FL 32501

Tel: 850-434-3112 . FAX: 850-469-4665

www.al-d.net

Arkansas

Arkansas & Northern Louisiana

Lighting & Power Solutions

217 North Chester Street

Little Rock, AR 72201

Tel: 501-374-2155 . Fax: 501-375-0762

www.lpsolutions-inc.com

Arizona

Arizona (Phoenix)

R.C. Lurie Co., Inc.

1002 E. Jefferson St

Phoenix, AZ 85034

Tel: 602-258-2400 . Fax: 602-252-5018

www.rclurie.com



Arizona (Tucson)

R.C. Lurie Co., Inc.

1024 S. Plumer
Tucson, AZ 85719
Tel: 520-647-2700 . Fax: 520-623-0702
www.rclurie.com

California

California (San Diego)

CRI Lighting

7340 Trade Street
San Diego, CA 92121
Tel: 858-695-8300 . Fax: 858-695-0303
www.crilighting.com

California (San Francisco)

16500 Incorporated

2001 Broadway / 4th Floor
Oakland, CA 94612
Tel: 510-208-5005 . Fax: 510-208-5217
www.16500.com

California (Fresno)

CBC Lighting

2010 North Fine Avenue
Fresno, CA 93727
Tel: 559-454-8021 . Fax: 559-454-8020
Email: rsilva@cbclighting.net

California (San Luis, Santa Barbara & Ventura)

MAR VISTA SALES INC.

1845 Knoll Drive
Ventura, CA 93003
Tel: 805-642-7714 . Fax: 805-642-0953
www.marvistasales.com

California, (Los Angeles, Orange & San Bernardino)

Performance Lighting Systems

17500 Cartwright Road / Suite 200
Irvine, CA 92614
Tel: 949-878-9000 . Fax: 949-878-9001
www.performanceltg.com

California, (Sacramento)

CJS Lighting

290 Derek Place
Roseville, CA 95678
Tel: 916-774-6888 . Fax: 916-774-6878
www.cjslighting.com



Colorado

Colorado and South East Wyoming

CT Lighting Sales

1210 South Jason Street

Denver, CO 80223

Tel: 303-394-0200 . Fax: 303-845-9449

www.ctlightingsales.com

Connecticut

Conn & Western Mass

Apex Lighting Solutions

446 Smith Street

Middletown, CT 06457

Tel: 860-632-8766 . Fax: 860-632-8236

www.apexltg.com

Florida

Florida (Fort Lauderdale, Miami)

Power and Lighting Systems

392 SW 12th Avenue

Deerfield, FL 33442

Tel: 800-366-6448 / 954-360-7608 . Fax: 954-360-7633

www.p-ls.com

Florida (Fort Myers / Jacksonville / Tallahassee / Orlando / Tampa)

Integrated Lighting & Controls

999 Douglas Avenue

Altamonte Springs, FL 32714

Tel: 407-389-1440 . FAX: 407-386-6919

www.integrated-lc.com

Florida (Pensacola)

Architectural lighting + design

2525 N. Palafox, Street

Pensacola, FL 32501

Tel: 850-434-3112 . FAX: 850-469-4665

www.al-d.net

Georgia

Ardd and Winter, Inc.

4250 River Green Parkway, Suite A 101

Duluth, GA 30096

Tel: 770-368-2740 . FAX: 770-368-2750

www.arddandwinter.com

Hawaii

Klopfenstein's Lighting

1128 Nuuanu Avenue / Suite 101

Honolulu, HI 96817-5119

Tel: 808-533-0558 . FAX: 808-521-2891

www.kli-hi.com



Iowa

Iowa (middle & eastern) & northwest Illinois

Lighting Solutions

121 SE Shurfine Dr, Suite #7
Ankeny, IA 50021
Tel: 515-965-8773 . FAX: 515-965-8759
www.lsiowa.com

Lighting Solutions - Eastern

209 N. 5th St
Eldridge, IA 52748
Tel: 563-285-2030 . FAX: 563-285-2040
www.lsiowa.com

Lighting Solutions - North & Central Iowa

1204 Hollywood Blvd
Iowa City, IA 52245
Tel: 319-466-1677 . FAX: 319-358-1577
www.lsiowa.com

Illinois

Illinois (Chicago)

Konnerth Sales Associates

1200 Central Avenue
Hanover Park, IL 60133
Tel: 630-307-6955 . FAX: 630-307-6965
www.ksalighting.com

Indiana

Dave Baker Agency, Inc.

215 East Ireland Road / Suite A
South Bend, IN 46614
Tel: 574-231-5193 . FAX: 574-231-5195
www.davebakeragency.com

Indiana (Indianapolis)

Light Source of Indiana

8719 Castle Park Drive
Indianapolis, IN 46256
Tel: 317-598-6900 . FAX: 317-598-6910
www.lightsourceindiana.com

Kansas

Kansas & Western Missouri

Key Lighting, Incorporated

901 East 31st Street
Kansas City, MO 64109
Tel: 816-531-2544 Fax: 816-753-5275
www.keylightingkc.com



Kentucky

Lumenation

313 New Venture Drive
Louisville, KY 40214
Tel: 502-491-8811 . FAX: 502-491-0515
www.lumenation.net

Louisiana

Wells-Keown

301 Plauche Street
Harahan, LA 70123
Tel: 504-733-0301 . FAX: 504-733-3675
www.wellskeown.com

Wells-Keown

17501 Jefferson Highway, Suite D
Baton Rouge, LA 70817
Tel: 225-753-1903 . FAX: 225-753-1906
www.wellskeown.com

Massachusetts

Massachusetts (Boston, & Eastern)

Boston Light Source

64 Commercial Wharf
Boston , MA 02110
Tel: 617-788-2400 . FAX: 617-367-0925
www.bostonlightsource.com

Maryland

Maryland, DC, Northern VA

Federated Lighting, Inc.

16000 Trade Zone Ave. / Suite 301
Upper Marlboro, MD 20774
Tel: 410-880-3538 . FAX: 301-249-1963
www.federatedlighting.com

Maine

New England (VT, NH, & Maine)

Swaney Lighting Associates

15 Pleasant Hill Road
Scarborough, ME 04070
Tel: 207-883-7100 . FAX: 207-885-9606
www.swaneylighting.com/menu.html

Michigan

Resource Lighting

3950 W. Eleven Mile Road
Berkley, MI 48072
Tel: 248-545-9555 . FAX: 248-545-4320
www.resourcelighting.com



Michigan

West Michigan Lighting Inc.

116 54th St, SW
Grand Rapids, MI 49548
Tel: 616-364-6241 . FAX: 616-364-7288
www.westmichiganlighting.com

Minnesota

Davis & Associates, Inc.

6446 Flying Cloud Drive
Eden Prairie, MN 55344
Tel: 952-941-0410 Fax: 952-941-4568
www.davisassociatesinc.com

Missouri

Kansas & Western Missouri

Key Lighting, Incorporated

901 East 31st Street
Kansas City, MO 64109
Tel: 816-531-2544 Fax: 816-753-5275
www.keylightingkc.com

Missouri (St. Louis)

St. Louis Lighting Group

523 N. Laclede Station Road
St. Louis, MO 63119
Tel: 314-963-3311 . FAX: 314-963-7373
www.stlouislightinggroup.com

Mississippi

Mississippi (Gulfport)

Architectural lighting + design

736 S. President Street, Ste 101
Jackson, MS 39201
Tel: 601-345-2173 . FAX: 601-351-5369
www.al-d.net

North Carolina

North Carolina (Charlotte)

SL Bagby Co.

214 West Tremont Street, Suite 100
Charlotte, NC 28203
Tel: 704-334-2821 . FAX: 704-331-0914
www.slbagby.com

North Carolina (Greensboro)

R.L. Vanstory Company

4807 Koger Blvd. Suite E
Greensboro, NC 27407
Tel: 336-294-8645
www.rlvanstoryco.net



North Carolina (Raleigh Durham)

K.B. Stephens

203 Capcom Avenue, Suite 12
Wake Forest, NC 27587
Tel: 9919-569-2190 . FAX: 919-569-6701
www.kbstephens.com

Nebraska

Nebraska and Western Iowa

Lighting Specialists, Inc.

4727 Center Street
Omaha, NE 68106
Tel: 402-558-4812 . FAX: 402-558-5926
www.lightingspecialistsinc.com

Nevada

Nevada (Las Vegas)

Stiles and Associates, Inc

3401 Sirius Avenue, Ste. 4
La Vegas, NV 89102
Tel: 702-253-7373 . FAX: 702-253-1144
www.stilesltg.com

Nevada (Reno)

Nevada Lighting

1160 Selmi Drive - Ste. 403
Reno, NV 89512
Tel: 775-329-3411 . FAX: 775-329-4290
www.nevadalighting.com

New Jersey

Liberty Lighting Group

100 Passaic Avenue
Chatham, NJ 07928
Tel: 973-701-0600 . FAX: 973-701-0067
www.llgnjinc.com

New Mexico

New Mexico (Albuquerque)

RKL Sales Corporation

8804-D Washington N.E.
Albuquerque, NM 87113
Tel: 505-837-2262 . FAX: 505-837-2445
Email: jtempleton.rkl@lighting.net

New York

New York – All north of Westchester/Rockland

Point Source Group

3495 Winton Place / Building C, Suite 3
Rochester, NY 14623
Tel: 585-424-2540 . FAX: 585-424-2273
www.pointsourcegroup.com



New York City, Long Island, Westchester & Rockland

Stan Deutsch Associates

31-30 Hunters Point Avenue
Long Island City, NY 11101
Tel: 718-361-9150 . FAX: 718-482-0541
www.sdalighting.com

Ohio

Ohio (Cleveland)

Jack Duffy & Associates

95 Executive Parkway, Ste 100
Hudson, OH 44236
Tel: 234-380-1690 . FAX: 234-380-1699
www.duffylighting.com

Ohio (Cincinnati, Dayton & Toledo)

Kirker Kubala, Inc.

4004 Commercial Blvd
Cincinnati, OH 45245
Tel: 513-753-5400 . FAX: 513-753-5417
www.kirkerkubala.com

Ohio (Columbus)

Lighting Systems of Ohio

8877 Whitney Drive
Lewis Center, OH 43035
Tel: 614-876-6722 . FAX: 614-876-6768
www.lightingsystemscol.com

Oklahoma

Oklahoma (Oklahoma City)

Smith Lighting

4101 North Walnut Avenue
Oklahoma City, OK 73105
Tel: 405-521-0093 . FAX: 405-557-0417
www.smithlighting.com

Oklahoma (Tulsa)

Lighting & Controls of Oklahoma, LLC

11420 East 20th Street
Tulsa, OK 74128
Tel: 918-234-2080 . FAX: 918-234-2086
www.lightingandcontrolsofoklahomallc.com

Oregon

Harry L. Stearns, Inc.

7305 NE Glisan
Portland, OR 97213
Tel: 503-262-2640 . FAX: 503-262-2648
www.hlstearns.com



Pennsylvania

Penn (Philadelphia)

Illuminations, Inc. (I2)

5062 West Chester Pike
Newtown Square, PA 19073-2802
Tel: 610-325-2220 . FAX: 610-325-2225
www.illuminationsinc.com

Penn-(Pittsburgh)

LaFace & McGovern

5330 Enterprise Blvd.
Bethal Park, PA 15102
Tel: 412-854-3200 . FAX: 412-854-0202
www.laface-mcgovern.com

South Carolina

James G. Murphy Co, Inc.

260 S. Pleasantburg Drive
Greenville, SC 29607
Tel: 800-248-4402 / 864-271-4470 . FAX: 864-271-4956
Email: gmurphy.la222@lighting.net

Tennessee

Tennessee (Chattanooga)

Chattanooga Lighting Sales

46 West Street
Ringgold, GA 30736
Tel: 615-329-6700 . FAX: 615-329-6701
www.designlight.net

Tennessee (Knoxville)

Lighting Trends, Inc.

1520 Liberty St Knoxville, TN 37921
Tel: 865-523-8745 . FAX: 865-523-8845
www.ltgtrends.com

Tennessee (Memphis)

Spectrum Lighting Controls

1375 West Brierbrook
Germantown, TN 38138
Tel: 901590-1750 . FAX: 901-312-5493
Email: mike.earps@spectrumlightco.com
www.spectrumlightco.com

Tennessee (Nashville)

Designlight

632 Fogg Street
Nashville, TN 37203
Tel: 615-329-6700 . FAX: 615-329-6701
www.designlight.net



Texas

Texas (Austin)

Spectrum Lighting Austin

8868 Research Blvd, Suite 104
Austin, TX 78758-6446
Tel: 512-442-0661 . FAX: 512-442-0272
www.spectrumltg.net

Texas (Dallas)

Hossley Lighting Associates

1202 Dragon Street / Suite 100
Dallas, TX 75207
Tel: 214-413-7000 . FAX: 214-413-7001
www.hlalighting.com

Texas (Houston)

Bell & McCoy Lighting & Controls

7601 North Loop East
East Houston, TX 77028
Tel: 713-671-8000 . FAX: 713-671-8050
www.bellandmccoyle.com

Texas (San Antonio)

Spectrum Lighting Inc.

7810 Jones Maltzberger Road
San Antonio, TX 78216
Tel: 210-822-6140 . FAX: 210-822-5967
www.spectrumsa.com

Texas (El Paso) & New Mexico (Southern)

S.T.J. Lighting, Inc.

11444 Rojas Drive / Suite C-11
El Paso, TX 79936
Tel: 915-591-6268 . FAX: 915-591-5069
www.stjlightingsales.com

Utah

Utah (Salt Lake City)

JRC

3041 West 2100 South
Salt Lake City, UT 84119
Tel: 801-972-3970 . FAX: 801-4975-1411
www.jrclight.com

Virginia

Virginia (West)

Lighting Virginia - West

Crystal Tower Building
145 W. Campbell Avenue, Suite 648
Roanoke, VA 24011
Tel: 540-344-2068 . FAX: 540-344-2428
www.lightingvirginia.com



Virginia (Central)

Lighting Virginia – Adams Parnell Central

400 G-2 Southlake Blvd
Richmond, VA 23236
Tel: 804-379-7777 . FAX: 804-379-7778
www.lightingvirginia.com

Virginia (East)

Lighting Virginia – First Light East

596 Central Drive, Suite 110
Virginia Beach, VA 23454
Tel: 8000-316-6113 . FAX: 757-463-0010
www.lightingvirginia.com

Washington

Pacific Lighting Systems

6363 7th Avenue S, Suite 100
Seattle, WA 98108
Tel: 206-323-2200
www.pacificlightingsystems.com

Washington (Eastern Washington and Northern Idaho)

J.C. Wright Lighting Sales

East 5111 Trent Avenue
Spokane, WA 99212
Tel: 509-535-0098 . FAX: 509-535-1079

Wisconsin

Wisconsin (New Berlin)

Elan Lighting

16334 West Glendale Drive
New Berlin, WI 53151-2842
Tel: 262-785-0144 FAX: 262-785-0155
www.elanlighting.com

West Virginia

LaFace & McGovern Sales Associates, Inc.

1101 8th Ave
Huntington, WV 25701
Tel: 304-523-0145 . FAX: 304-523-3481
www.laface-mcgovern.com

See next page for Canada Sales Rep List

Canada
Sales Rep Listing

Canada

Canada (Vancouver BC)

Inter-Lite Sales

101B-81 Golden Drive
Coquitlam British Columbia, V3K 6R2
Tel: 604-942-2232 . Fax: 604-942-2294
www.inter-lite.com

Canada (Alberta)

WOW Lighting / c/o Richard McDonald & Associates

11104 - 107 Avenue
Edmonton, AB T5H 0X8
Tel: 780-468-2759 . Fax: 780-469-5787
www.wowlighting.com/Welcome.aspx

Canada (Toronto)

Salex Marnik

45 Rolark Drive
Scarborough Ontario, CN M1R 3B1
Tel: 416-293-2290 . Fax: 416-293-0638
www.salex-marnik.com

Canada (Montreal, Ottawa & Quebec)

NRG Management Inc.

622 de la Sabliere
Bois-des-Filion, QC J6Z 4T7
Tel: 450-965-1666 . FAX: 450-965-6676
www.nrgqc.com

Canada (Winnipeg, Manitoba)

RD Sales

104 – 120 Fort Street
Winnipeg, Manitoba R3C 1C7
Tel: 204-943-7090 . FAX: 204-943-1386
www.rdsales.ca

Canada (New Brunswick, Nova Scotia & Prince Edward Island)

S & D Marketing Ltd

48 Trider Cres, Unit 6
Dartmouth, NS B3B 1R6
Tel: 902-835-1531 . FAX: 902-835-1402
www.sdmarketing.ca